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PROFIBUS ASSOCIATION OF AUSTRALIA NEW ZEALAND

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**Re : Profibus membership enquiry**

Thank you for considering the Profibus technology in your future product development.

Attached are a number of documents that you should consider regarding your application for membership.

For Vendors, the existence of a local User Group confirms the openness of the technology (giving security of investment to the Users). Membership also entitles you to access the website for standards, documentation, ident numbers etc, and to regular hardcopy editions of the impressive marketing literature. There is no better set of tools when discussing your unique selling point to your customers, than the Profibus International sales brochures – try it!

For Users, participation entitles you to access the FAQ on the website, to search for compliant products, to read about the latest developments, and to communicate globally with other Users about implementation, integration, and best practices – why reinvent the wheel? A Profibus International Competency Centre (PICC) has been established locally to provide engineering, compliancy and support services to the industry, thereby removing the ‘fear-factor’ of implementing a new technology (contact 1300 742 228)

Looking forward to welcoming you to the PAANZ.

**John Immelman**  
**PAANZ - Chairman**